## DIRECT SELLER DEDUCTIONS

Inventory	Professional	
nventory at Beginning of Year	Dues .	
Purchases	Insurance	
Cost of Items for Personal Use	License	
Other Costs	Publications	
nventory at End of Year	Other	
Sales Expenses	Total	
Advertising	Telephone	_
Business Cards	Long Distance	
Bank Charges		
Catalogues	Faxes	
Commissions	Pay phone Cellular	
Demos	2 <sup>nd</sup> Line	
reight		
Gifts	Beeper/Pager	
Cits	Answering Service	
Map Books	Other	
Postage	Total	
Refunds	Equipment	
Sales Aids	Attache Case	
Sales Assistants	Calculator	
Samples & Promotional Items	Desk	
Seminars & Trade Shows	Display Tables	
Service Charges	Camera	
nacks & Beverages	Fillng Cabinet	
torage Containers	Cell Phone	
torage Fees	Telephone	
Supplies - Meeting/Party	Other	
Supplies - Misc	Total	
Supplies - Office	Other Information	
Other		
Other		